Creating what’s Possible
Teamwork gets the job done.

Assembling the people, talent, and resources for the health of our community

Just as it takes a village to raise a child, it takes the right team to achieve successful outcomes. This is true in so many situations. It’s the team of medical professionals treating the health of one person. It’s the team of lab personnel working together and sharing knowledge for an important research project. It’s the team of volunteers and employees who together create the caring, family feel of St. Luke’s. It’s the donors who together gave a record amount in 2010, enabling St. Luke’s Foundation to fund important pediatric initiatives for our region’s youngest residents. Individuals can do many good things, but when assembled as a team, they can accomplish so much more.

In 2010, St. Luke’s Foundation was able to continue the growth in donations that has been experienced over the last six years. You came together and responded, yet again, to provide the support that allows us to invest in patient care, health education and clinical research for the people of our region.

After ten long years of working and playing together to raise money for a great cause, the Cancer Shootout Committee decided that the 10th Anniversary Event of 2010 would be the final chapter in a very rewarding story. (A final “Wrap Party” was held in March 2011.) For ten years, all proceeds benefited the St. Luke’s Foundation Cancer Shootout Breast Cancer Research Fund that supports local breast cancer research through clinical trials at St. Luke’s in partnership with bench research at UMD.

The Cancer Shootout Committee was the recipient of St. Luke’s Foundation Circle of Light “Friend” Award. Ken and Briana Johnson accepted the award on behalf of the committee at the Circle of Light event on September 10, 2010.

In March of 2010, the House of Hearts Celebrity Bonspiel celebrated its ninth anniversary. This charity event, which brings together participants and celebrity skips from across the globe, helps to provide valuable resources for St. Luke’s patients.

“We started with eleven teams the first year, and now it’s anywhere from 24 to 32 teams that participate,” said Amy Wright, who is co-chair of the event with her husband, Tim Wright. Amy and Tim have both won national championships and apply their competitive spirit to the enhancement of patient care at St. Luke’s.

The event most recently funded cardiac telemetry equipment for the Cardiac Rehab department. The telemetry system allows rehab staff the ability to monitor several patients from a single computer screen. This gift is certainly an accomplishment for the House of Hearts team and one that truly impacts patient care.

“We can see where the money we raise is going, and we really feel as if we are accomplishing something,” added Tim. “It is truly the strengths and talents of our committee members and the generous sponsors who come together that make the House of Hearts so successful – both in terms of fun and funds raised.”

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Engaging with community.

New St. Luke’s Foundation Board Member Edwin Hall saw first-hand the results made possible by the Foundation. His mother-in-law, Mary, is a St. Luke’s Hospice and Home Care patient. Ed was so taken with the care she receives, that he stepped up to become a Foundation board member.

Ed and Sherry Hall are relative newcomers to Duluth. After a career in our nation’s capital, the Halls wanted to move closer to Sherry’s mother, Mary, and their children in the midwest. While visiting, they fell in love with the area and have made Duluth their home.

“I was so impressed with Hospice, with the doctors, and with the entire hospital structure,” said Ed. “St. Luke’s is moving in the right direction, bringing in great physicians, and expanding programs – I want to be able to help impact these positive advancements.”

“My mother has received such excellent care,” Sherry said. “Giving back is the least we can do.”

The convergence of compassion and care

St. Luke’s has been Scott Lyon’s family’s hospital since the early 1900s. His grandparents, parents, he and his siblings, and his children were all born there. It’s where they have always turned for hospital care. And it’s where his parents, Reynold and Alice Lyons, (pictured right), and other family members have been cared for by St. Luke’s Hospice and Home Care.

Scott believes that Hospice is a sacred place and an area that should always be at the forefront in defining the mission of St. Luke’s. People (along with their families) must have a place to die with dignity and respect, whatever the cost. So when asked to become a Board Member, it was an easy decision to say yes.

“It gives me a chance to tell others that there is no better place to seek medical assistance. The old time, ‘local hospital’ atmosphere needs to be maintained even as health technologies advance,” said Scott.

St. Luke’s volunteer, Sheila Hanson, spends time reading with Mary.
Walking together for our health.

The McKissack Nursing Scholarship was established in 1998 in the memory of Gladys Eklund McKissack, a 1942 graduate of St. Luke’s School of Nursing. Her husband, Colonel Ray F. McKissack, USAF Retired, created the scholarship. The annual scholarship helps current St. Luke’s employees finance their education in pursuit of their nursing career goals. Colonel McKissack passed away on September 19, 2010. Their children, Bill, Brian and Marilyn, will continue to support the scholarship in honor of their parents.

Laurie Wegner Burns, an Emergency Room RN at St. Luke’s, is the 2010 recipient of the McKissack Nursing Scholarship. Laurie has been with St. Luke’s since 2002, and has two semesters to go in her pursuit of an advanced practice degree as a Family Nurse Practitioner.

“I am truly grateful to the Foundation, and to the McKissack family, for this important scholarship,” Laurie said. “The McKissack scholarship is allowing me to achieve both my education goal and my career goal to better serve St. Luke’s patients.”

Imagine a candle-lit path along a lakeshore. Imagine a bagpiper leading cancer survivors around that path. Imagine teams that walk together for 12 hours. What you’re seeing is the Sand Lake Shuffle, an all-night cancer walk held annually at Voyageur’s Sand Lake Resort in Britt, MN. And, in 2010, the event celebrated its 20th anniversary. Joe Matanich is one of the organizers of the event, and has been involved for ten years.

“It’s all worth it when we hear how this event can help cancer patients, and impact their lives,” said Joe. “Here’s a testimonial from one of those patients:”

I was 26 and 22 weeks pregnant when I was diagnosed with Acute Lymphoblastic Leukemia. I had to start treatment right away, and stay in the hospital until my baby was born at 36 weeks. My husband drove to see me, an hour each way. We were financially and emotionally exhausted. We were helped with an exceptionally large gas card. And that year my friends and family bought luminaries in my honor at the Sand Lake Shuffle. It meant a lot to me that people were celebrating my life and helping me fight. The next summer I started participating in the Shuffle. I think it is one of the greatest events: It gives back to the community and brings back hope. I am now an RN in Oncology and my son is five years old, and my daughter is three.

The greatest share of the proceeds are given to organizations that support cancer patients and their families in North Central St. Louis County. In addition, the Foundation and the Whiteside Institute for Clinical Research are recipients of a gift that enables us to continue our mission to advance cancer research through the Sand Lake Shuffle Cancer Research Fund – bringing hope to our region.
**2010 Grants**

**Charity Care**
Donor restricted fund to help underwrite direct patient care
$7,100

**The College of St. Scholastica Health Science Scholarship**
Scholarships for Health Science Scholars at The College of St. Scholastica
$7,500

**Complimentary Newspapers**
Providing Newspapers for St. Luke’s patients
$6,797

**Duluth Early Childhood Family Education Parent/Infant Program**
Summer Amazing Newborn Program offering education to new families on building a secure attachment with their new baby
$1,495

**Dr. Nancy I. English Foundation**
$250

**First Baby of 2010/Last Baby of 2010**
Celebrating the first and last babies born at St. Luke’s in 2010
$100

**Generations Health Care Initiatives, Inc.**
Bridge to Health Regional Health Status Survey
$15,000

**Glady’s Eklund McKissack Scholarship**
Scholarship for a St. Luke’s employee to finance his/her education in pursuit of nursing career goals
$800

**Grief Support**
Emeron Lynne Runkle Educational Endowment
$91

**Lake Superior College Health Care Careers Scholarship**
Scholarships for Lake Superior College Health Care Students
$3,750

**Lake Superior Medical Society Alliance**
Health education to promote healthy living for area elementary school students
$3,590

**Northern Waters Parish Nurse Ministry**
Community outreach to encourage and support physical, emotional and spiritual well-being of patients
$1,500

**Obstetrics and Gynecology Conference: Updates and Controversies**
A portion of the conference was funded by the Dr. Kay R. Lundberg Memorial Fund
$2,000

**Project Linus**
Handmade quilts by volunteers given to pediatric patients in St. Luke’s Emergency Department and Pediatric Unit
$475

**Regional Congress on Women’s Health**
A portion of the 6th Annual Congress was funded by the John W. Briskorn Fund
$2,000

**St. Luke’s, Dendfield Medical Clinic, Mariner Medical Clinic and Miller Creek Medical Clinic**
Creating more child-friendly areas in St. Luke’s Urgent Care clinics
$8,000

**St. Luke’s Cancer Center**
Modern-styled wigs for cancer patients facing hair loss as the result of chemotherapy treatment
$3,500

**St. Luke’s Cardiac Catheterization Lab**
Additional funds for St. Luke’s state-of-the-art Cardiac Catheterization Lab
$20,698

**St. Luke’s Cardiac Rehabilitation**
Equipment for cardiac rehab patients, gym and cardiac rehab staff
$1,881

**St. Luke’s Education Department**
Phillips Heartstart MRX Monitor/Defibrillator
Used to simulate heart rhythms in Advanced Life Support classes for health care professionals
$12,559

**Two 2-channel rhythm simulators**
For use in Advanced Life Support Classes
$2,590

**Nita Newborn**
Training simulator for skill practice in Advanced Life Support Classes
$622

**Intraosseous Infusion Simulator**
Ensuring Hospice continues to offer palliative, personal, emotional and spiritual care for patients and their families regardless of their ability to pay for services
$610

**“Shaken Baby”**
Training simulator measures the force on the brain and illustrates damage to specific areas – for prenatal classes, child development education and babysitting clinic
$50,000

**13th Annual Breast Cancer Update Funded by Como Oil/Project Pink Fund**
$10,283

**Pregnancy Simulation Vest**
Replicates the third trimester of pregnancy for prenatal classes and child development education
$807

**Perspectives Dining**
The region’s first patient room-service program allows patients to choose when and what they would like to eat while at St. Luke’s. Perspectives Dining provides freshly prepared meals based on St. Luke’s heart-healthy menus
$21,000

**St. Luke’s Library**
Educational materials for the Anderson Hilding Memorial Library
$744

**St. Luke’s Marketing Department**
Supporting the education of first responders at the 15th and 16th Annual EMS Recognition Events
$3,750

**St. Luke’s Pediatrics**
Private isolation room for newborns funded by the Jack, F. and Mary E. Revue Charitable Lead Trust
$36,000

**Natus ABEAR**
Hearing diagnostic tool to test the hearing of newborns before they leave the hospital
$21,385

**Perspectives Pediatric Associates**
Educational books and literature for the Reach Out and Read program
$3,500

**St. Luke’s Pediatric Rehabilitation**
Adaptive toys for pediatric rehabilitation patients
$3,500

**St. Luke’s Respiratory Care Department**
Continuing education, training and educational materials on the latest respiratory care for therapists funded by the Douglas H. and Judith H. Lewis Fund of the Duluth-Superior Area Community Foundation
$2,250

**St. Luke’s Surgical Services**
Total Joint Replacement Education program to best prepare patients undergoing total joint replacement surgery
$6,600

**Touched by Breast Cancer Golf Classic**
$250

**University of Minnesota Duluth Medical School**
Scholarships for students of the UMD Medical School
$7,500

**University of Minnesota Duluth Department of Economics**
Worksite Obesity Prevention Intervention: A Multi-Message, Multi-Step Approach to Educate Employees About Physical Activity and Healthful Eating
$6,000

**Whiteside Institute for Clinical Research**
Advancing clinical research in the areas of cancer lung and heart disease
$242,756

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**The community education program, “Strength, Hope and Courage: Living with Breast Cancer” was October 5 as part of St. Luke’s 13th Annual Breast Cancer Update. It was sponsored by Como Oil/Project Pink.**

The program featured TV and film actress Marcia Strassman, a stage IV breast cancer survivor. She is best known for her leading roles in the 1970s sitcom Welcome Back Kotter (as Julie Ketter) and the film Honey, I Shrank the Kids. Strassman and John Heino, President and CEO Como Oil, are pictured above.
For some, it’s to provide a tribute to a loved one. For others, it’s a strong commitment to overcoming a health issue. Every donor has his or her own reasons for supporting St. Luke’s Foundation, and whatever the motivation, we are touched by their generosity. We find it especially heartwarming to witness the passion and commitment our friends put into fundraising events that hold special meaning for them. Here is a look at the fundraising events of 2010.

**Our signature event, the Circle of Light, is a celebration of health care excellence at St. Luke’s. Funds are raised each year through dinner, auctions and sponsorships. In 2010, we dedicated those funds in support of pediatric initiatives, including a hospital nursery isolation room, child-friendly updates at St. Luke’s Urgent Care Clinics, and other pediatric-related projects throughout the health care system. Additionally, we recognized outstanding supporters in three categories – Physician, Employee and Friend: Susan Gottz, MD Northland OB/GYN Associates Margaret Beattie, St. Luke’s Information Technology Department Cancer Shootout Steering Committee Ken and Brianna Johnson, Co-chairs.**

A group of friends started the Cancer Shootout in 2001 as a way to support a friend, Liz Taylor, in her fight against breast cancer. Since 2002, it has been held in her memory and proceeds fund cancer-related programs at St. Luke’s. The 10th and final Shootout took place in 2010.

Our older fundraising event, the Benefit Tournament, has been a tradition since 1983. This golf, croquet, tennis, and bridge tournament is held each July at Northland Country Club and raises money for our unrestricted grants program.

St. Luke’s cancer patients have benefited from a partnership between St. Luke’s Foundation, UMD Women’s Athletics, and UMD Stores. The UMD women’s volleyball, basketball and softball teams each designate one game during their season to raise awareness of breast cancer and raise funds for the St. Luke’s Foundation Cancer Care Fund and St. Luke’s Breast Center through the sale of special game day t-shirts and a silent auction. Additionally, a portion of the year-long sale of pink caps, t-shirts and hockey jerseys in UMD Stores benefits the fund.

Each year, the House of Hearts Celebrity Bonspiel tournament brings an abundance of goodwill and generous proceeds for our cardiac and cancer patients.

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Each year the Superior Chapter of the Red Hat Society, also known as the Red Hat Red Hot Mamas Chapter #39569, sponsors a fall golf outing, “Queen Moni” Ruth Dubac and her co-chairs organize a nine-hole women’s scramble with proceeds aiding local cancer patients with wigs and other personal care items.


Bowing to Beat Breast Cancer is organized each year by breast cancer survivor Barb Hoag. The tournament raises money to purchase "Chicken Soup for the Breast Cancer Survivor’s Soul” books, given to St. Luke’s Breast Center patients.

Additionally, a portion of the year-long sale of pink caps, t-shirts and hockey jerseys in UMD Stores benefits the fund.

The annual Women Rock event is a day dedicated to education, pampering and fun, with money raised benefiting women fighting breast cancer through St. Luke’s Breast Center.

Tracy’s Night is held in memory of Tracy Wright-Spetling, a young Solon Springs teacher, wife and mother who lost her fight with breast cancer. Her friends and family gather for a special evening to raise money for breast cancer awareness and to benefit the patients served through St. Luke’s Breast Center.

The staff at Youngers Hair & Nail Salon volunteered their time for a full day for Cuts for a Cure, providing haircuts, manicures, pedicures and facials. All proceeds benefited St. Luke’s Breast Center.

The Pink Tie cocktail and hors d’oeuvres party takes place at Black Water Lounge as part of Breast Cancer Awareness Month.
In keeping with the fitness theme, employee incentive gifts included water bottles, sport packs, runners’ hats, and yoga/exercise balls.

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All donors who gave to St. Luke’s Foundation between January 1, 2010, and December 31, 2010, are recognized in this report. Every effort was made to include all donor names from this period. If your name is omitted, misspelled, or listed incorrectly, please accept our sincere apologies, and contact the Foundation office at 218-249-6248. We appreciate your generous support.

1881 DONORS
1881 DIRECTORS $100,000 and above
Muriel Whiteside Charitable Trust
1881 ADVISORS CIRCLE $25,000 – $99,999
Eileen B. Dukef Trust House of Hearts Celebrity Hospice
Jack F. and Mary E. Rowe Charitable Lead Trust Jean Gibson Irrevocable Trust
Jean Gibson Irrevocable Trust
1881 PATRON $10,000
1881 INVESTORS $5,000 – $9,999
1881 SUPPORTING LEADER $5,000 – $9,999

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1881 RECOGNIZED MAKERS $999

1881forcancer.org

1881 REMAINS A NOTABLE YEAR IN ST. LUKE’S HISTORY. IT’S THE YEAR ST. LUKE’S FIRST OPENED ITS DOORS ABOVE A BLACKSMITH’S SHOP. TODAY, ANNUAL DONORS OF $1,881 OR MORE BECOME MEMBERS OF ST. LUKE’S FOUNDATION’S 1881 SOCIETY.
Dear Friends:

Creating What’s Possible……

This annual report provides a glimpse of the possible because of your philanthropy at St. Luke’s Foundation. Insight into the people, the talent and the philanthropic resources enhancing the health of the communities we serve, we understand how the circle of symbiotic care only grows along with our potential.

Through patient care initiatives such as the cardiac Telemetry System in the Cardiac Rehab department, health education opportunities such as the Gladys Eklund McKissack Scholarship and clinical research such as the Sand Lake Shuffle Cancer Research Fund, what is possible becomes what is.

Without you, our circle is incomplete. Through your financial support and advocacy, you help fulfill an essential part of the possible. Every day you help us bring new medical technology, pathways and hope to the people we serve throughout our region. When we focus on what we can accomplish together, the possibilities are endless.

“Start by doing what’s necessary; then do what’s possible; and suddenly you are doing the impossible.”

St. Francis of Assisi

Thank you for supporting St. Luke’s Foundation. We are honored to partner in the service of others.

In Good Health,

[Signatures]

2010 Financials

Net Assets/2010: $7,120,696
Net Assets/2009: $6,380,489
Donations/2010: $1,014,870
Donations/2009: $1,152,069
Grants/2010: $690,782
Grants/2009: $547,827
Many Ways to Give

Coming together to give is crucial to St. Luke’s Foundation and its mission. All gifts, no matter the size or method of giving, contribute to advancing our reach. Gift-giving options are listed for your consideration.

Outright Gifts
Often the easiest to arrange, many donors support us through gifts of cash, checks, credit cards (VISA / MasterCard), securities or stocks, real estate and in-kind gifts.

Life-Income Gifts
One of the following trust options may be the best fit for you:
  - Charitable Remainder Annuity Trust: A trust that pays you a set income annually.
  - Charitable Remainder Unitrust: A trust that pays a fixed percentage of the trust’s assets.
  - Charitable Lead Trust: A trust that pays a fixed or variable income to St. Luke’s Foundation for a set term, and then passes to heirs.

Life Insurance
Name St. Luke’s Foundation as the beneficiary for income tax deductions.

Retirement Plan
Name St. Luke’s as the beneficiary of the remainder of the assets after your lifetime, avoiding a heavily taxed gift to heirs.

Retained Life Estate
Designate the ownership of your home to St. Luke’s while you retain occupancy.

Bequests in Wills
Please tell us if you have named St. Luke’s Foundation in your will. We would love the opportunity to share our appreciation. Sample bequest language for St. Luke’s Foundation:

"I, [name], give, devise and bequeath to St. Luke’s Foundation [written amount or percentage of the estate or description of property] for its unrestricted (without conditions attached) use and purpose."

If you want to restrict your bequest, please consult with St. Luke’s Foundation when you make your will to be certain your intent can be accomplished.

GiftCalcs Planner
Giving on-line is easy. Visit www.slhduluth.com and click on the Foundation link. In addition to our online giving form, you’ll find our GiftCalcs Planner—an interactive tool that lets you run sample gift calculations and their financial benefits to you.

For more information on how you can support the mission of St. Luke’s Foundation, please call Catherine Carter Huber at 218-249-2420 or send an email to ccarthuber@slhduluth.com. We would be honored to work with you to ensure your wishes are carried out in the manner that best meets your needs.

This information is not intended as legal, tax or investment advice. For such counsel, contact an attorney or tax or investment professional.
Mission

St. Luke’s Foundation provides financial support to St. Luke’s and the region it serves to advance patient care, health education and clinical research.